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## 2Q15 Quarterly Earnings

## July 30, 2015

## 2Q15 Earning and Financial Status

| Category | 2Q15 | 1Q15 | QoQ | Category | 2Q15 | 1Q15 | QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 1,843.9 | 1,865.9 | -1.2\% | Assets | 16,040.7 | 16,119.4 | -78.7 |
| LIB | 780.0 | 795.0 | -1.9\% | Current | 3,460.0 | 3,607.9 | -147.9 |
| Chemicals | 667.3 | 666.4 | +0.1\% | Non-current | 12,580.7 | 12,511.5 | +69.2 |
|  |  |  |  | Liabilities | 4,457.6 | 4,277.3 | +180.3 |
| Electronic Materials | 395.9 | 403.8 | -2.0\% | Current | 2,773.4 | 2,465.7 | +307.7 |
| Operating Profit (\%) | $\begin{array}{r} \triangle 3.7 \\ (\triangle 0.2 \%) \end{array}$ | $\begin{array}{r} 6.8 \\ (0.4 \%) \end{array}$ | Turned Red | Non-current | 1,684.2 | 1,811.6 | -127.4 |
|  |  |  |  | Shareholders Equity | 11,583.1 | 11,842.1 | -259.0 |
| Pre-tax Profit (\%) | $\begin{array}{r} \triangle 400.7 \\ (\triangle 21.7 \%) \end{array}$ | $\begin{array}{r} 80.7 \\ (4.3 \%) \end{array}$ | Turned Red | Paid-in Capital | 356.7 | 356.7 | - |
| Net Profit <br> (\%) | $\begin{array}{r} \triangle 310.0 \\ (\triangle 16.8 \%) \end{array}$ | $\begin{array}{r} 64.6 \\ (3.5 \%) \end{array}$ | Turned Red | Cash \& Cash Equiv. | 1,373.3 | 1,706.9 | -333.6 |
|  |  |  |  | Debt | 1,899.7 | 1,784.7 | +115.0 |

[^0]※ Cash \& cash equiv. including Short-term financial products

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## Analysis \& Outlook

## 2 Q15 Analysis \& 2H15 Outlook

## LIB

## [2Q15]

## Small-sized

- Non-IT shipment expanded including power tool, E-bike, and new applications
- Profitability pull back as major customer's tepid S/phone sales and tougher market competition
$\square$ Large-sized
- Revenue rose as major EV model sales in Europe/US enhanced and China contribution begins
- Secured long-term growth platform as contract won from a new European OEM
- Revenue expansion led by Home ESS/UPS
[2H15]
$\square$ Small-sized
- Reinforce non-IT leadership with outstanding high-powered products and expand into new apps
- Profits to recover as shipment and productivity improve with major customer's new S/phonesLarge-sized
- Ramping up new production line at Ulsan and China to contribute in ' $15 /{ }^{\prime} 16$ revenue
- China revenue to grow in full-scale and expect to win more back-log orders in Europe/China
- Aiming to win utility ESS orders in Korea/US and forecast sturdy revenue growth


## Chemicals

## [2Q15]

$\square$ Firm profitability as market spread improved and cost cut effort shine

- Improved profit as PC spread expanded
- Additional profit improvement by maximizing internal cost reduction


## [2H15]

$\square$ Stable profitability with strong seasonality

- Spread in 2 H to narrow in-line with rising raw material cost
- Demand to escalate on seasonality and enhance sales of high-end products


## Electronic Materials

[2Q15]Solid profit driven by upbeat semi-materials

- Semi-materials revenue and profits enhanced from better demand of processing materials
- Display materials revenue down on weak demand and close out unprofitable product


## [2H15]

Steady revenue and profitability despite weak demand- Semi-materials to benefit from migration demand and a major customer ramping up new production line
- Display materials to diversify customers and new model penetration to lift revenue


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## Appendix

## member of

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Sustainability Indices SAMSUNG SDI
SIMSUNG

|  |  |  |  |  |  | [ Unit : bn KRW] |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | 1Q14 | 2Q14 | 3Q14 | 4Q14 | FY14 | 1Q15 | 2Q15 |
| Revenue | 837.1 | 835.2 | 1,891.8 | 1,910.1 | 5,474.2 | 1,865.9 | 1,843.9 |
| COGS | 718.2 | 710.4 | 1,570.3 | 1,546.6 | 4,545.5 | 1,512.8 | 1,511.8 |
| Gross Profit (\%) | $\begin{array}{r} 118.9 \\ (14.2 \%) \end{array}$ | $\begin{array}{r} 124.8 \\ (14.9 \%) \end{array}$ | $\begin{array}{r} 321.5 \\ (17.0 \%) \end{array}$ | $\begin{array}{r} 363.5 \\ (19.0 \%) \end{array}$ | $\begin{array}{r} 928.7 \\ (17.0 \%) \end{array}$ | $\begin{array}{r} 353.1 \\ (18.9 \%) \end{array}$ | $\begin{array}{r} 332.1 \\ (18.0 \%) \end{array}$ |
| Operating Profit (\%) | $\begin{array}{r} -24.3 \\ (-2.9 \%) \end{array}$ | $\begin{array}{r} 25.3 \\ (3.0 \%) \end{array}$ | $\begin{array}{r} 32.6 \\ (1.7 \%) \end{array}$ | $\begin{array}{r} 37.2 \\ (1.9 \%) \end{array}$ | $\begin{array}{r} 70.8 \\ (1.3 \%) \end{array}$ | $\begin{array}{r} 6.8 \\ (0.4 \%) \end{array}$ | $\begin{array}{r} -3.7 \\ (-0.2 \%) \end{array}$ |
| Non-operating Profit | 106.1 | 60.9 | 37.4 | -75.8 | 128.6 | 73.9 | -397.0 |
| Pre-tax Profit (\%) | $\begin{array}{r} 81.7 \\ (9.8 \%) \end{array}$ | $\begin{array}{r} 86.2 \\ (10.3 \%) \end{array}$ | $\begin{array}{r} 70.0 \\ (3.7 \%) \end{array}$ | $\begin{array}{r} -38.6 \\ (-2.0 \%) \end{array}$ | $\begin{array}{r} 199.4 \\ (3.6 \%) \end{array}$ | $\begin{array}{r} 80.7 \\ (4.3 \%) \end{array}$ | $\begin{array}{r} -400.7 \\ (-21.7 \%) \end{array}$ |
| Tax | 18.6 | 23.5 | 20.0 | -14.9 | 47.3 | 16.1 | -90.7 |
| Discontinued Operations | -22.2 | -42.2 | -62.9 | -105.1 | -232.4 | 0 | 0 |
| Net Profit (\%) | $\begin{array}{r} 40.9 \\ (4.9 \%) \end{array}$ | $\begin{array}{r} 20.5 \\ (2.5 \%) \end{array}$ | $\begin{array}{r} -12.9 \\ (-0.7 \%) \end{array}$ | $\begin{gathered} -128.8 \\ (-6.7 \%) \end{gathered}$ | $\begin{array}{r} -80.3 \\ (-1.5 \%) \end{array}$ | $\begin{array}{r} 64.6 \\ (3.5 \%) \end{array}$ | $\begin{array}{r} -310.0 \\ (-16.8 \%) \end{array}$ |
| NP less Minority Interests (\%) | $\begin{array}{r} 39.1 \\ (4.7 \%) \end{array}$ | $\begin{array}{r} 19.1 \\ (2.3 \%) \end{array}$ | $\begin{array}{r} -13.0 \\ (-0.7 \%) \end{array}$ | $\begin{gathered} -129.1 \\ (-6.8 \%) \end{gathered}$ | $\begin{array}{r} -83.8 \\ (-1.5 \%) \end{array}$ | $\begin{array}{r} 59.7 \\ (3.2 \%) \end{array}$ | $\begin{array}{r} -303.4 \\ (-16.5 \%) \end{array}$ |
| Depreciation | 98.3 | 94.6 | 156.5 | 156.0 | 505.4 | 156.4 | 156.2 |
| CAPEX | 63.2 | 66.9 | 145.8 | 102.8 | 384.9 | 163.6 | 167.0 |

※ Chemicals \& Electronic Materials reflected from 3Q14 post merger with Cheil Industries Inc. (July 1, 2014)
※ PDP and Solar division reflected in discontinued operations

| Category |  |  | [ Unit : bn KRW] |
| :---: | :---: | :---: | :---: |
|  | FY14 | 1 Q15 | 2Q15 |
| Total Assets | 15,968.5 | 16,119.4 | 16,040.7 |
| Current Assets | 3,535.5 | 3,607.9 | 3,460.0 |
| Quick Assets | 2,760.5 | 2,850.1 | 2,718.6 |
| Inventory \& Others | 775.0 | 757.8 | 741.4 |
| Non-current Assets | 12,433.0 | 12,511.5 | 12,580.7 |
| Investment Assets | 7,605.1 | 7,695.0 | 7,612.4 |
| Tangible Assets | 3,324.9 | 3,379.2 | 3,400.2 |
| Intangible Assets | 1,278.9 | 1,231.6 | 1,303.6 |
| Other Assets | 224.1 | 205.7 | 264.5 |
| Liabilities | 4,141.6 | 4,277.3 | 4,457.6 |
| Current Liabilities | 2,254.2 | 2,465.7 | 2,773.4 |
| Non-current Liabilities | 1,887.4 | 1,811.6 | 1,684.2 |
| Shareholders Equity | 11,826.9 | 11,842.1 | 11,583.1 |
| Paid-in Capital | 356.7 | 356.7 | 356.7 |

※ Chemicals \& Electronic Materials reflected from 3Q14 post merger with Cheil Industries Inc. (July 1, 2014)


[^0]:    ※ Chemicals \& Electronic Materials reflected from 3Q14 post merger with Cheil Industries Inc. (July 1, 2014)

